

POSITION:**Senior Products Research Manager, Agronomy and Crop Science**

BiOWiSH Technologies, Inc. is looking for a highly motivated individual to fill a challenging and exciting position as a Senior Products Research Manager in Agronomy and Crop Science. The work transitions BiOWiSH's microbiological technologies from the product definition stage to the research stage through field validation and into commercial development. Working with the BiOWiSH R&D Team and the Product Manager, the Senior Products Research Manager will field test and optimize BiOWiSH's microbiological technologies through application protocols, validating formula performance, environmental benefits, cost and economics. The position requires a senior products research manager with at least 5 years' experience in the Agronomy industry with extensive knowledge in agriculture, crop science, plant nutrition and fertility management practices.

Overall responsibilities will include assessing product formulations, application optimization, performance validation, developing application regimens and protocols, managing selected trials with university partners or 3rd party professionals, and working the Product Manager to optimize the commercialization of BiOWiSH[®] agronomy products. Additionally, the candidate will be required to work with Marketing and Sales to develop technical literature and marketing materials from application trials, develop improved best-management practices, provide product usage recommendations, and training materials. The Senior Product Development Manager will also provide technical support and training to the US and International BiOWiSH Agronomy Commercial Teams, as well as customers and end users.

HOURS: Full-time

REPORTING TO: Chief Technology Officer

KEY RESPONSIBILITY AREAS:

- Manage field application development for all Agronomy products using BiOWiSH's microbial-based technologies for improving crop production, vigor, improved soil health and disease resistance.
- Conduct field trials for application optimization, performance validation with customers and research partners.
- Provide technical support as may be required for the overall Agronomy and Crop Product segment of the company, including recommendations for product usage, training materials, as well as supporting training for the Agronomy Commercial and Marketing Teams, Customers, and Distributors.
- Support the Product Manager to develop research studies and Marketing materials.
- Communicate effectively across functions, interfacing R&D supporting transitioning technical knowledge and technologies into commercial development.

- Provide feedback and direction to the R&D team in optimizing product performance, usage, form delivery, and cost.
- Maintain intimate knowledge of the respective products, market, competitors and application areas.
- Review, develop and recommend best management applications and specific treatment protocols to optimize the performance of BiOWiSH in Agronomy and Crop applications.
- Submit required activity reports and case studies in a timely manner.
- Identify potential opportunities for new intellectual property.

KNOWLEDGE, SKILLS AND ABILITIES REQUIRED:

- High performance technical professional with extensive knowledge in Agronomy and Crop Science. A specific background or knowledge in fertilizer technology, microbial biocontrol, broad acre and/or hydroponics is also desired, but not required.
- Excellent communication and presentation skills.
- Strong market and customer focus.
- Bachelor's, or Advanced degree in Agronomy and Crop Science.
- Experience and expertise in crop fertility program management.
- Strong analytical skills.
- Skill in the use and application of statistics in Crop Science.
- Ability to work well independently as well as in a team context.
- Attention to detail.
- Strong time management and organization skills.
- Advanced computer and internet media skills knowledge.
- A desire for continuous learning.

WORKING CONDITIONS:

- Domestic and international travel is required in this role.
- Extensive field visits, including remote area work.
- Limited physical effort required.
- Limited exposure to physical risk.

LOCATION:

Role is US based in Cincinnati, OH



Biological Help for the Human Race